

JOB SUMMARY

Are you passionate about selling, achieving impressive sales results, and delivering outstanding customer service? Do you have an interest in Photography, Videography, and imaging? If you're an enthusiastic, driven salesperson eager to embark on a career in photography sales, this role might be perfect for you.

At Digital Camera Warehouse, we're looking for individuals who can engage daily with like-minded photography enthusiasts, guiding them to the right equipment and services to fulfill their imaging needs—whether it's for that special holiday, a photographic masterpiece, or just getting started with the right gear. If you love sales as much as you love photography, we want you on our team.

ABOUT US

Digital Camera Warehouse has been a leading name in the Australian photography industry for over 21 years. We pride ourselves on creating the best experiences for our customers and building lasting relationships. Our operations include a warehouse, retail store, and call center.

ROLE DETAILS

- **Position:** Salesperson
- **Location:** In-store
- **Hours:** Full-time; flexible schedule within Monday - Saturday
- **Compensation:** Above award rate is offered as well as bonuses for the right applicant.

REQUIREMENTS

- Minimum of 2 years of retail sales experience, preferably in electronics or technical products
- Proven sales record (in retail, call-center, or wholesale)
- Skilled in add-on selling of products and services
- Experience with photographic printing or fine art printing is highly regarded
- Proficient in phone sales
- Aiming to achieve results and targets consistently
- A team player with excellent communication skills, both verbal and written
- Able to problem-solve and maintain a positive attitude
- Someone who is looking to grow and become an integral part of a great team
- Willing to go over and above daily
- Eager to make a difference and have fun
- Interested in contributing to an even better team culture

Please send your resume and cover letter through to philippe@digitalcamerawarehouse.com.au

